



5 Ways to Speed Up Your Sale

1. Price it right. Set a price in the middle of your property's realistic price range.
2. Get your house market-ready. Take care of any deferred maintenance. Start packing so Buyers see more of your house, and less of your stuff.
3. Be flexible about showings. It's often disruptive to have a house ready to show on the spur of the moment, but the more often someone can see your home, the sooner you'll find a seller.
4. Be ready for the offers. Decide in advance what price and terms you'll find acceptable.
5. Don't refuse to drop the price. If your home has been on the market for more than the average time without an offer, be prepared to consider lowering your asking price.